

**Aamal Company Q.S.C.**

**CONSOLIDATED FINANCIAL STATEMENTS**

**31 DECEMBER 2010**

## **INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF AAMAL COMPANY Q.S.C.**

### **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of Aamal Company Q.S.C. (the "Company") and its subsidiaries (together referred to as the "Group"), which comprise the consolidated statement of financial position as at 31 December 2010 and the consolidated statement of comprehensive income, consolidated statement of cash flows and consolidated statement of changes in equity for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### *Auditors' Responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### *Opinion*

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as of 31 December 2010 and its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards.

### **Report on Legal and Other Regulatory Requirements**

Furthermore, in our opinion proper books of account have been kept by the Company, an inventory count has been conducted in accordance with established principles and the financial statements comply with the Qatar Commercial Companies' Law No. 5 of 2002 and the Company's Articles of Association. We further confirm that the financial information included in the Annual Report of the Board of Directors is in agreement with the books and records of the Company. We have obtained all the information and explanations we required for the purpose of our audit, and are not aware of any violations of the above mentioned law or the Articles of Association having occurred during the year, which might have had a material effect on the business of the Company or on its financial position.

Firas Qoussous  
of Ernst & Young  
Auditor's Registration No. 236

Date: 31 January 2011  
Doha

# Aamal Company Q.S.C.

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 December 2010

	<i>Notes</i>	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and bank balances	5	127,338,917	506,122,462
Accounts receivable and prepayments	6	391,199,748	164,473,101
Amounts due from related parties	7	77,008,942	38,751,875
Inventories	8	<u>206,554,304</u>	<u>113,669,597</u>
		<b>802,101,911</b>	<b>823,017,035</b>
<b>Non-current assets</b>			
Goodwill	4	109,132,500	-
Capital expenditure advances	9	-	5,450,478
Investment in associates	10	6,458,968	6,037,371
Investment properties	11	5,262,402,289	4,745,582,667
Properties under development	12	-	115,158,073
Property, plant and equipment	13	<u>405,916,960</u>	<u>326,606,115</u>
		<b>5,783,910,717</b>	<b>5,198,834,704</b>
<b>TOTAL ASSETS</b>		<b><u>6,586,012,628</u></b>	<b><u>6,021,851,739</u></b>
<b>LIABILITIES AND EQUITY</b>			
<b>Current liabilities</b>			
Accounts payable and accruals	14	241,216,617	142,169,567
Amounts due to related parties	15	59,866,034	18,363,022
Interest bearing loans and borrowings	16	313,210,987	78,701,353
Bank overdrafts	5	<u>14,320,661</u>	<u>15,347,962</u>
		<b>628,614,299</b>	<b>254,581,904</b>
<b>Non-current liabilities</b>			
Interest bearing loans and borrowings	16	475,248,226	859,675,640
Employees' end of service benefits	17	<u>15,118,252</u>	<u>12,033,082</u>
		<b>490,366,478</b>	<b>871,708,722</b>
<b>Total liabilities</b>		<b><u>1,118,980,777</u></b>	<b><u>1,126,290,626</u></b>
<b>EQUITY</b>			
Share capital	18	4,500,000,000	3,795,000,000
Legal reserve	19	221,369,877	170,090,934
General reserve	19	26,365,990	26,365,990
Retained earnings		<u>608,202,768</u>	<u>837,925,319</u>
<b>Equity attributable to equity holders of the parent</b>		<b>5,355,938,635</b>	<b>4,829,382,243</b>
Non-controlling interests		<u>111,093,216</u>	<u>66,178,870</u>
<b>Total equity</b>		<b><u>5,467,031,851</u></b>	<b><u>4,895,561,113</u></b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b><u>6,586,012,628</u></b>	<b><u>6,021,851,739</u></b>

Sheikh Faisal Bin Qassim Al-Thani  
*Chairman*

Tarek Mahmoud El Sayed  
*Managing Director*

Mohammad Ramahi  
*Chief Financial Officer*

The attached notes 1 to 34 form part of these consolidated financial statements.

Aamal Company Q.S.C.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Year Ended 31 December 2010

	<i>Notes</i>	<i>2010 QR</i>	<i>2009 QR</i>
Revenues	20	<b>1,217,091,238</b>	705,219,507
Direct costs	21	<b><u>(833,946,641)</u></b>	<u>(419,116,978)</u>
<b>GROSS PROFIT</b>		<b>383,144,597</b>	286,102,529
Other income	22	<b>44,167,223</b>	36,649,895
Marketing and promotion expenses		<b>(13,552,609)</b>	(11,799,709)
General and administrative expenses	23	<b>(106,148,305)</b>	(72,229,151)
Depreciation		<b>(6,485,677)</b>	(4,337,735)
Finance costs	24	<b>(69,108,431)</b>	(54,149,810)
Share of profit of associates	10	<b><u>812,946</u></b>	<u>857,371</u>
<b>PROFIT BEFORE FAIR VALUE GAINS ON INVESTMENT PROPERTIES</b>		<b>232,829,744</b>	181,093,390
Net fair value gains on investment properties	11	<b><u>329,021,887</u></b>	<u>68,517,744</u>
<b>PROFIT AND TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b>		<b><u>561,851,631</u></b>	<u>249,611,134</u>
Attributable to:			
Equity holders of the parent		<b>526,556,392</b>	249,870,883
Non-controlling interests		<b><u>35,295,239</u></b>	<u>(259,749)</u>
		<b><u>561,851,631</u></b>	<u>249,611,134</u>
<b>Basic and diluted earnings per share (QR)</b> (attributable to equity holders of the parent)	25	<b><u>1.17</u></b>	<u>0.56</u>

The attached notes 1 to 34 form part of these consolidated financial statements.

# Aamal Company Q.S.C.

## CONSOLIDATED STATEMENT OF CASH FLOWS

Year Ended 31 December 2010

	<i>Notes</i>	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
<b>OPERATING ACTIVITIES</b>			
Profit for the year		<b>561,851,631</b>	249,611,134
Adjustment for:			
Net fair value gains on investment properties	11	<b>(329,021,887)</b>	(68,517,744)
Depreciation	13	<b>25,648,412</b>	12,627,835
Provision for employees' end of service benefits	17	<b>4,348,966</b>	3,015,553
Investment in associate written-off		<b>91,349</b>	-
Profit on disposal of plant and equipment	22	<b>(89,961)</b>	(43,139)
Interest income	22	<b>(30,519,912)</b>	(32,033,461)
Finance costs	24	<b>69,108,431</b>	54,149,810
Share of profit of associates	10	<b>(812,946)</b>	(857,371)
Operating profit before working capital changes:		<b>300,604,083</b>	217,952,617
Inventories		<b>(59,512,585)</b>	(56,742,461)
Accounts receivable and prepayments		<b>(109,462,197)</b>	(7,068,942)
Accounts payable and accruals		<b>(88,088,590)</b>	28,424,813
Net movement in amounts due from and due to related parties		<b>3,211,250</b>	(59,747,566)
Cash from operations		<b>46,751,961</b>	122,818,461
Finance costs paid	24	<b>(68,959,701)</b>	(53,968,587)
End of service benefits paid	17	<b>(1,484,226)</b>	(697,623)
Net cash (used in) from operating activities		<b>(23,691,966)</b>	68,152,251
 <b>INVESTING ACTIVITIES</b>			
Interest income received	22	<b>30,519,912</b>	32,033,461
Proceeds from disposal of property, plant and equipment		<b>295,400</b>	139,463
Movement in bank deposits blocked as collateral	5	<b>285,000</b>	7,339,180
Dividends received from an associate		<b>300,000</b>	-
Additions to investment properties	11	<b>(24,439,097)</b>	(1,668,694)
Additions to properties under development	12	<b>(48,200,565)</b>	(52,612,573)
Acquisition of a subsidiary, net of cash acquired	4	<b>(85,076,863)</b>	-
Additions to property, plant and equipment net of capital expenditure advances released		<b>(97,906,575)</b>	(209,134,379)
Investment in associates		<b>-</b>	(70,000)
Net cash used in investing activities		<b>(224,222,788)</b>	(223,973,542)
 <b>FINANCING ACTIVITIES</b>			
Net movement in interest bearing loans and borrowings		<b>(150,066,490)</b>	98,060,364
Non-controlling interests contributions		<b>20,510,000</b>	196,934
Net cash (used in) from financing activities		<b>(129,556,490)</b>	98,257,298
<b>DECREASE IN CASH AND CASH EQUIVALENTS</b>		<b>(377,471,244)</b>	(57,563,993)
Cash and cash equivalents at I January		<b>490,028,680</b>	547,592,673
<b>CASH AND CASH EQUIVALENTS AT 31 DECEMBER</b>	<b>5</b>	<b>112,557,436</b>	490,028,680

The attached notes 1 to 34 form part of these consolidated financial statements.

Aamal Company Q.S.C.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Year Ended 31 December 2010

	<i>Attributable to equity holders of the parent</i>				<i>Total QR</i>	<i>Non-controlling interests QR</i>	<i>Total equity QR</i>
	<i>Share capital QR</i>	<i>Legal reserve QR</i>	<i>General reserve QR</i>	<i>Retained earnings QR</i>			
Balance at 1 January 2009	3,795,000,000	144,780,615	26,365,990	613,364,755	4,579,511,360	66,241,685	4,645,753,045
Total comprehensive income for the year 2009	-	-	-	249,870,883	249,870,883	(259,749)	249,611,134
Contributions	-	-	-	-	-	196,934	196,934
Transfer to legal reserve	-	25,310,319	-	(25,310,319)	-	-	-
Balance at 31 December 2009	3,795,000,000	170,090,934	26,365,990	837,925,319	4,829,382,243	66,178,870	4,895,561,113
Bonus shares issued (Note 18)	705,000,000	-	-	(705,000,000)	-	-	-
Total comprehensive income for the year 2010	-	-	-	526,556,392	526,556,392	35,295,239	561,851,631
Adjustment arising from losses transferred to non-controlling interests	-	-	-	-	-	(36,256)	(36,256)
Contribution from non-controlling interests	-	-	-	-	-	20,510,000	20,510,000
Non-controlling interest arising on business combination (Note 4)	-	-	-	-	-	382,500	382,500
Acquisition of non-controlling interests (Note 4)	-	-	-	-	-	(11,237,137)	(11,237,137)
Transfer to legal reserve	-	51,278,943	-	(51,278,943)	-	-	-
<b>Balance at 31 December 2010</b>	<b>4,500,000,000</b>	<b>221,369,877</b>	<b>26,365,990</b>	<b>608,202,768</b>	<b>5,355,938,635</b>	<b>111,093,216</b>	<b>5,467,031,851</b>

The attached notes 1 to 34 form part of these consolidated financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**1 CORPORATE INFORMATION AND PRINCIPAL ACTIVITIES**

Aamal was formed on 13 January 2001 as a private shareholding company with limited liability (W.L.L.) under the Commercial Registration Number 23245 in the State of Qatar. On 12 July 2007, the private shareholders resolved to transform Aamal into a Qatari Shareholding Company (Q.S.C.) (the "Company"). Accordingly, the Company was listed on Qatar Exchange on 5 December 2007. The Company's registered office is at P.O. Box 22744, Doha, State of Qatar.

The Company is organised into a head office (Aamal) and branches and operates in the State of Qatar. The following table sets out the principal activities of the branches:

<b>Branch</b>	<b>Principal activities</b>
City Center Qatar Branch	Leasing the facilities of retail outlet complex in City Center Doha.
Aamal Real Estate Branch	Residential and commercial real estate investment and property rental.
Aamal Readymix Branch	Production and sale of readymix concrete.
Ebn Sina Medical Branch	Wholesale and retail distribution of pharmaceuticals and general consumable products.
Aamal Medical Branch	Wholesale distribution of medical equipment.
Aamal Trading and Distribution Branch	Sale of tyres, lubricants and equipment relating to hospitality and cleaning industries.
Aamal Services Branch	Providing facilities management and cleaning services.
Aamal Travels Branch	Operating a travel agency.
Aamal for Industrial Projects Branch	Industrial investments.
Bottega Verde - Qatar	Sale of beauty care products.
Good Life Pharmacy Branch	Sale of pharmaceuticals, baby care products, medicine and general consumable products.
City Center Pharmacy Branch	Sale of pharmaceuticals and general consumable products.
Foot Care Center Branch	Sale of footwear, clinical activities and general commercial trading products.

The consolidated financial statements were authorised for issue by the management representatives of Aamal Company Q.S.C. on behalf of the Board of Directors on 31 January 2011.

**2 BASIS OF CONSOLIDATION**

The consolidated financial statements comprise the financial statements of Aamal Company Q.S.C. (the "Company") and its subsidiaries (together referred to as the "Group").

**Subsidiaries**

Subsidiaries are those enterprises controlled by the Group. Control exists when the Group has the power, directly or indirectly, to govern the financial and operating policies of an enterprise so as to obtain benefits from its activities. The financial statements of the subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. Upon loss of control, the Group accounts for the investment retained at its proportionate share of net asset value at the date of control was lost. The financial statements of subsidiaries are prepared for the same reporting year as the Company, using consistent accounting policies.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**2 BASIS OF CONSOLIDATION (continued)****Subsidiaries (continued)**

The principal subsidiaries of the Group incorporated in the consolidated financial statements are as follows:

Company name	Country of incorporation	Principal activity	Effective holding percentage	
			2010	2009
Aamal Cement Industries W.L.L.	Qatar	Development and management of factories and the production of curb stone, interlock slabs and cement bricks.	99%	99%
IMO Qatar Company W.L.L.	Qatar	Construction and repair of power plant, establishment and management of industrial enterprises and acting as a representative for the international companies.	60%	60%
Senyar Industries Qatar Holding W.L.L.	Qatar	Management of subsidiaries and associates, owning of patents, businesses and subletting them and provision of investment portfolio management to its subsidiaries and associates. Under the shareholders agreement signed between the Group and the other shareholders, the Group is able to appoint the chairman and two other members to the Board of Directors (out of six members) and is able to govern the financial and operating policies of Senyar Industries Qatar Holding W.L.L. Accordingly, the company was considered as a subsidiary of the Group.	50%	50%
Doha Cables Qatar W.L.L.	Qatar	Maintenance and merchandise manufacture of electric cables, equipment and tools. Doha Cables Qatar W.L.L. is 91.25% (effectively) owned by Senyar Industries Qatar Holding W.L.L., a subsidiary of the Group. The Group has the power, indirectly through Senyar Industries Qatar Holding W.L.L., to govern financial and operating policies of Doha Cables Qatar W.L.L. and accordingly the company was considered as a subsidiary of the Group.	45.6%	42.5%
El Sewedy Cables Qatar W.L.L.	Qatar	Trading in electro-mechanical equipment and providing related services. El Sewedy Cables Qatar W.L.L. is 49% owned by Senyar Industries Qatar Holding W.L.L., a subsidiary of the Group. Under the acquisition agreement signed between Senyar Industries Qatar Holding W.L.L. and the other shareholders, Senyar Industries Qatar Holding W.L.L. is able to appoint the majority of the Board of Directors. Accordingly, the Group has the power, indirectly through Senyar Industries Qatar Holding W.L.L., to govern the financial and operating policies of El Sewedy Cables Qatar W.L.L. Thus, the company has been considered as a subsidiary of the Group.	24.5%	-



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**2 BASIS OF CONSOLIDATION (continued)**

**Subsidiaries (continued)**

Company name	Country of incorporation	Principal activity	Effective holding percentage	
			2010	2009
Aamal Qatar Holding Co.W.L.L.	Bahrain	Holding company for a group of commercial or industrial or services companies.	99%	99%
Foot Care Centre W.L.L.	Bahrain	Import, export and sale of medical and scientific equipment and tools, leather products (including shoes and handbags) and related supplies and spare parts.	99%	99%
Bottega Verde W.L.L.	Bahrain	Import and export and sale of cosmetics and perfumes and beauty products.	99%	99%
Aamal Qatar Medical Co. W.L.L.	Bahrain	Import, export and sale of medical and scientific equipment and tools, leather products (including shoes and handbags), cosmetics, perfumes, beauty products, food stuffs, toys, raw cotton and related supplies and spare parts.	99%	99%
Ecco Gulf Co. W.L.L.	Qatar	Offers professional and business process outsourcing and call center services. The company was established during the year with a capital of QR 1,000,000.	51%	-

**Transactions eliminated on consolidation**

Inter-company balances and transactions, and any unrealized gains arising from intra-group transactions are eliminated in preparing the consolidated financial statements.

**Non-controlling interests**

Non-controlling interests represent the portion of profit or loss and net assets not held by the Group and are presented separately in the consolidated statement of comprehensive income and within equity in the consolidated statement of financial position, separately from parent shareholders' equity. Losses within a subsidiary are attributed to the non-controlling interest even if that results in a deficit balance.

**3 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**3.1 BASIS OF PREPARATION**

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards and applicable requirements of the Qatar Commercial Companies' Law No. 5 of 2002.

The consolidated financial statements have been presented in Qatari Riyals, which is the Company's functional currency.

The consolidated financial statements are prepared under the historical cost convention modified to include the measurement at fair value of investment properties.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**3 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**3.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES**

The accounting policies adopted in the preparation of the consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2009, except for the adoption of new standards and interpretations, as noted below:

**IFRS 3 Business Combinations (Revised) and IAS 27 Consolidated and Separate Financial Statements (Amended)**

The Group applied the revised standards from 1 January 2010. IFRS 3 (Revised) introduces significant changes in the accounting for business combinations occurring after this date. Changes affect the valuation of non-controlling interest, the accounting for transaction costs, the initial recognition and subsequent measurement of a contingent consideration and business combinations achieved in stages. These changes will impact the amount of goodwill recognised, the reported results in the period that an acquisition occurs and future reported results.

IAS 27 (Amended) requires that a change in the ownership interest of a subsidiary (without loss of control) is accounted for as a transaction with owners in their capacity as owners. Therefore, such transactions will no longer give rise to goodwill, nor will they give rise to gains or losses. Furthermore, the amended standard changes the accounting for losses incurred by the subsidiary as well as the loss of control of a subsidiary. The change in accounting policy was applied prospectively.

**IAS 39 Financial Instruments: Recognition and Measurement – Eligible Hedged Items**

The amendment addresses the designation of a one-sided risk in a hedged item, and the designation of inflation as a hedged risk or portion in particular situations. The amendment had no effect on the financial position or performance of the Group.

**IFRIC 17 Distribution of Non-cash Assets to Owners**

This interpretation provides guidance on accounting for arrangements whereby an entity distributes non-cash assets to shareholders either as a distribution of reserves or as dividends. The interpretation had no effect on the financial position or performance of the Group.

**Improvements to IFRSs (issued April 2009)**

In April 2009, the IASB issued its second omnibus of amendments to its standards, primarily with a view to removing inconsistencies and clarifying wording. There are separate transitional provisions for each standard. The adoption of the amendments resulted in changes to accounting policies, but did not have any impact on the financial position or performance of the Group. The most relevant improvements are discussed below:

*IFRS 8 Operating Segment Information:* Clarifies that segment assets and liabilities need only be reported when those assets and liabilities are included in measures that are used by the chief operating decision maker. As the Group's chief operating decision maker does review segment assets and liabilities, the Group has continued to disclose this information in Note 30.

*IAS 7 Statement of Cash Flows:* Explicitly states that only expenditure that results in recognising an asset can be classified as a cash flow from investing activities. This amendment will impact the presentation in the consolidated statement of cash flows of the contingent consideration on the business combination completed in 2010 upon cash settlement. The transaction is reflected in the Consolidated Statement of Cash Flows.

*IAS 36 Impairment of Assets:* The amendment clarified that the largest unit permitted for allocating goodwill, acquired in a business combination, is the operating segment as defined in IFRS 8 before aggregation for reporting purposes. The amendment has no impact on the Group as the annual impairment test is performed before aggregation.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**3 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****3.3 NEW AND AMENDED STANDARDS AND INTERPRETATIONS ISSUED BUT NOT ADOPTED**

The following standards, amendments and interpretations have been issued but are mandatory for accounting periods beginning on or after 1 January 2011 or later periods and have not yet been adopted by the Group:

<i>Standard/ Interpretation</i>	<i>Content</i>	<i>Effective date</i>
IFRIC 14	Prepayments of a Minimum Funding Requirement (Amendment)	1 January 2011
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments	1 January 2011
IAS 24	Related Party Disclosures (Revised)	1 January 2011
IAS 32	Financial Instruments: Presentation – Classification of Rights Issues (Amendment)	1 January 2011
IFRS 9	Financial Instruments Part 1: Classification and Measurement	1 January 2013
Improvements to IFRS	Omnibus of Annual Improvements issued in 2010	1 January 2011

The Group is considering the implications of the above standards and interpretations, the impact on the Group and the timing of adoption by the Group. The Group did not early adopt any new or amended standards in 2010.

**3.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES****Business combinations and goodwill**

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are expensed and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree. If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration, which is deemed to be an asset or liability, will be recognised in accordance with IAS 39 either in profit or loss or as a change to other comprehensive income. If the contingent consideration is classified as equity, it should not be remeasured until it is finally settled within equity. Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognised in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units. Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

Goodwill is tested for impairment annually (as at 31 December) and when circumstances indicate that the carrying value may be impaired. Impairment is determined for goodwill by assessing the recoverable amount of each cash-generating unit (or group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash generating unit is less than their carrying amount, an impairment loss is recognised. Impairment losses relating to goodwill cannot be reversed in future periods.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**3 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES  
(continued)**

**3.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Cash and cash equivalents**

For the purpose of the Consolidated Statement of Cash Flows, cash and cash equivalents consist of cash and bank balances, short term bank deposits with an original maturity of three months or less, except any bank deposits used as collateral for loans or guarantees, net of outstanding bank overdrafts.

**Accounts receivable**

Accounts receivable are stated at original invoice amount less an allowance for any uncollectible amounts. An estimate for doubtful debts is made when collection of the full amount is no longer probable. Bad debts are written off when there is no possibility of recovery.

**Inventories**

Inventories are stated at the lower of cost and net realisable value. Costs are those expenses incurred in bringing each product to its present location and condition, as follows:

Goods for resale	-	Cost of direct materials and labour plus attributable overheads based on a normal level of activity.
Raw material and spare parts	-	Purchase cost on a weighted average basis.

Net realisable value is based on estimated selling price less any further costs expected to be incurred to completion and disposal.

**Investment in associates**

The Group's investment in its associates is accounted for using the equity method of accounting. An associate is an entity in which the Group has significant influence and which is neither a subsidiary nor a joint venture.

Under the equity method, the investment in the associate is carried in the consolidated statement of financial position at cost plus post acquisition changes in the Group's share of net assets of the associate. Goodwill relating to an associate is included in the carrying amount of the investment and is not amortised. The consolidated statement of comprehensive income reflects the Group's share of the results of operations of the associate. Where there has been a change recognised directly in the equity of the associate, the Group recognises its share of any changes and discloses this, when applicable, in the consolidated statement of changes in equity.

The reporting dates of the associates and the Group are identical and the associates' accounting policies conform to those used by the Group for like transactions and events in similar circumstances.

After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss of the Group's investment in its associates. The Group determines at each reporting date whether there is any objective evidence that the investment in associates is impaired. If this is the case, the Group calculates the amount of impairment as being the difference between the recoverable amount of the associate and the carrying value and recognises the amount in the consolidated statement of comprehensive income.

Unrealised profits and losses resulting from transactions between the Group and its associates are eliminated to the extent of the Group's interest in such associate.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**3 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**3.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Investment properties**

Land and buildings are considered as investment properties only when they are being held to earn rentals or for capital appreciation or for both.

Investment properties are measured initially at cost, including transaction costs and borrowing costs that are directly attributable to construction of the asset. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met; and excludes the costs of day-to-day servicing of an investment property. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the reporting date. Gains or losses arising from changes in the fair values of investment properties are included in the consolidated statement of comprehensive income in the year in which they arise.

Investment properties are derecognised when either they have been disposed off or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognised in the consolidated statement of comprehensive income in the year of retirement or disposal.

Property under construction is dealt with under IAS 40 and recorded at cost less accumulated impairment losses until either its fair value becomes reliably determinable or construction is completed (whichever is earlier). At that time, it is reclassified as investment property and a fair value adjustment is recognised in the consolidated statement of comprehensive income.

Transfers are made to or from investment property only when there is a change in use. For a transfer from investment property to owner occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner occupied property becomes an investment property, the difference between the carrying value and the fair value at the date of transfer is recognised as a revaluation reserve in the equity and is released to the consolidated statement of comprehensive income upon disposal of such property.

**Property, plant and equipment**

Property, plant and equipment is stated at cost including borrowing costs that are eligible for capitalisation and excluding the costs of day-to-day servicing, less accumulated depreciation and any impairment in value.

Depreciation is provided on a straight-line basis on all property, plant and equipment. The rates of depreciation are based upon the following estimated useful lives:

Buildings	20 years
Leasehold improvements	2-8 years
Truck mixers and motor vehicles	3-8 years
Plant and machinery	2-8 years
Furniture, fixtures and office equipment	3-5 years
Computers and related software	3-5 years
Capital work in progress	Not depreciated

The carrying amounts are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount, being the higher of their fair value less costs to sell and their value in use.

Expenditure incurred to replace a component of an item of property, plant and equipment that is accounted for separately is capitalised and the carrying amount of the component that is replaced is written off. Other subsequent expenditure is capitalised only when it increases future economic benefits of the related item of property, plant and equipment. All other expenditure is recognised in the consolidated statement of comprehensive income as the expense is incurred.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**3 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**3.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Property, plant and equipment (continued)**

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset is included in the consolidated statement of comprehensive income in the year the asset is derecognised.

The asset's residual values, useful lives and method of depreciation are reviewed, and adjusted if appropriate, at each financial year end.

**Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the respective assets. All other borrowing costs are expensed in the year they incur. Borrowing costs consist the interest and other costs that the Group incurs in connection with the borrowing of funds.

**Accounts payable and accruals**

Liabilities are recognised for amounts to be paid in the future for goods or services received, whether billed by the supplier or not.

**Interest bearing loans and borrowings**

Interest bearing loans and borrowings are recognized initially at fair value of the amounts borrowed, less directly attributable transaction costs. Subsequent to initial recognition, interest bearing loans and borrowings are measured at amortized cost using the effective interest method, with any differences between the cost and final settlement values being recognized in the consolidated statement of comprehensive income over the period of borrowings. Instalments due within one year at amortised cost are shown as a current liability.

Gains or losses are recognised in the consolidated statement of comprehensive income when the liabilities are derecognised. Interest relating to interest bearing loans and borrowings is expensed in the year in which it incurs except those qualify for capitalisation.

**Tenant deposits**

Tenant deposit liabilities are initially recognised at fair value and subsequently measured at amortised cost where material. Any difference between the initial fair value and the nominal amount is included as a component of rental income and recognised on a straight line basis over the lease term.

**Derecognition of financial assets and liabilities**

a) Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised where:

- The rights to receive cash flows from the asset have expired;
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all of the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Group's continuing involvement in the asset.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**3 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES  
(continued)**

**3.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Derecognition of financial assets and liabilities (continued)**

In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

b) Financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in the consolidated statement of comprehensive income.

**Impairment and uncollectibility of financial assets**

An assessment is made at each reporting date to determine whether there is objective evidence that a specific financial asset may be impaired. If such evidence exists, any impairment loss is recognised in the consolidated statement of comprehensive income. Impairment is determined as follows:

- (a) For assets carried at fair value, impairment is the difference between cost and fair value;
- (b) For assets carried at cost, impairment is the difference between cost and the present value of future cash flows discounted at the current market rate of return for a similar financial asset.
- (c) For assets carried at amortised cost, impairment is the difference between carrying amount and the present value of future cash flows discounted at the original effective interest rate.

**Provisions**

Provisions are recognised when the Group has an obligation (legal or constructive) arising from a past event, and the costs to settle the obligation are both probable and able to be reliably measured.

**Employees' end of service benefits**

The Group provides end of service benefits to all employees in accordance with employment contracts and Qatar Labour Law. The entitlement to these benefits is based upon the employees' final salary and length of service, subject to the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment.

**Revenue**

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received excluding discounts, rebates and duty. The following specific recognition criteria must also be met before revenue is recognised:

***Sale of goods***

Sales are recognised when significant risks and rewards of ownership of the goods have passed to the buyer and the amount of revenue can be measured reliably.

***Rental income***

Rental income from investment properties is accounted for on a time proportion basis over the period of tenancy. Incentives for leases to enter into lease agreements are spread evenly over the lease term, even if the payments are not made on such basis. Income arising from expenses recharged to tenants is recognised in the year in which the expenses can be contractually received. Service charges and other such receipts are included gross of related costs in revenues as the Group acts as principal in this regard. Premiums received to terminate leases are recognised in the consolidated statement of comprehensive income when they arise.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**3 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES  
(continued)**

**3.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

***Service income***

Service income is recognized when the service is rendered and the outcome of the transactions can be estimated reliably.

***Commission***

Commission is accounted for on an accrual basis, when the right to receive the income is established.

***Income on travel agencies***

Income on travel agencies is accounted for in the year in which the airline tickets are sold.

***Interest income***

Interest income is recognised as the interest accrues using the effective interest rate method.

**Foreign currencies**

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the reporting date. All differences are taken to the consolidated statement of comprehensive income.

**Use of estimates**

The preparation of the Group's consolidated financial statements in conformity with International Financial Reporting Standards requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the reporting date and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of current events and actions, actual results may ultimately differ from those estimates.

The estimates and underlying assumptions are reviewed regularly. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

**Fair values**

The fair value of investment properties is based on valuations carried out by external, independent evaluators.

The fair value of interest bearing items is estimated based on discounted cash flows using interest rates for items with similar terms and risk characteristics.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**4 BUSINESS COMBINATION*****Acquisition of El Sewedy Cables Qatar W.L.L.***

With effect from 1 January 2010, the Group acquired 24.5 % (effective) of the voting shares of El Sewedy Cables Qatar W.L.L., a limited liability company incorporated in Qatar and registered under Commercial Registration No. 32729, through Senyar Industries Qatar Holding W.L.L., which acquired 49% interest in El Sewedy Cables Qatar W.L.L. and gained control.

El Sewedy Cables Qatar W.L.L. is engaged in the activities of trading in electro – mechanical equipment and providing related services.

The fair value of the identifiable assets and liabilities of El Sewedy Cables Qatar W.L.L., based on a purchase price allocation exercise conducted by the management, as at the date of acquisition was:

	<i>Fair value recognized on acquisition QR</i>
<b>Assets</b>	
Property and equipment	1,807,643
Investment in an associate	11,238,718
Inventories	33,372,122
Accounts receivable and prepayments	117,264,450
Bank balances and cash	<u>24,679,279</u>
	<u>188,362,212</u>
<b>Liabilities</b>	
Employees' end of service benefits	220,430
Notes payable	124,819,957
Accounts payable and accruals	61,909,982
Bank overdraft	256,142
Income tax payable	<u>405,701</u>
	<u>187,612,212</u>
Total identifiable net assets	750,000
Non-controlling interest arising on business combination	(382,500)
Goodwill arising on acquisition	<u>109,132,500</u>
Purchase consideration transferred	<u>109,500,000</u>
<i>Analysis of cash flows on acquisition:</i>	
Net cash acquired with the subsidiary	24,423,137
Cash paid	<u>(109,500,000)</u>
	<u>(85,076,863)</u>

From the date of acquisition, El Sewedy Cables Qatar W.L.L. has contributed QR 35,119,706 to the net profit and QR 447,250,723 to the revenues of the Group.

***Non-controlling interest in Doha Cables Qatar W.L.L.***

As a result of acquisition of El Sewedy Cables Qatar W.L.L., the Group's effective interest in Doha Cables Qatar W.L.L. increased to 45.5%, resulting in an adjustment to non-controlling interests at the date of acquisition amounting to QR 11,237,137.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**5 CASH AND CASH EQUIVALENTS**

For the purpose of consolidated statement of cash flows, cash and cash equivalents comprise the following balances:

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
Cash and bank balances	<b>85,195,576</b>	47,088,786
Short term bank deposits	<b>42,143,341</b>	459,033,676
	<b>127,338,917</b>	506,122,462
Bank overdrafts	<b>(14,320,661)</b>	(15,347,962)
	<b>113,018,256</b>	490,774,500
<i>Less:</i> Deposits blocked for lien over letter of guarantees	<b>(460,820)</b>	(745,820)
Cash and cash equivalents	<b>112,557,436</b>	490,028,680

The short term deposits are made for varying periods of between one day and three months, depending on the immediate cash requirements of the Group, and earn interest at the respective short term deposit rates.

**6 ACCOUNTS RECEIVABLE AND PREPAYMENTS**

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
Trade accounts receivable	<b>363,482,672</b>	140,945,293
Advances to suppliers and prepayments	<b>14,979,613</b>	15,787,173
Retention receivables	<b>5,612,488</b>	-
Other receivables	<b>7,124,975</b>	7,740,635
	<b>391,199,748</b>	164,473,101

As at 31 December 2010, nominal amount of trade accounts receivable amounting to QR 9,417,343 (2009: QR 9,040,506) were impaired. Movements in the allowance for impairment of trade accounts receivable were as follows:

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
At 1 January	<b>9,040,506</b>	9,699,101
Charge for the year (Note 23)	<b>946,502</b>	837,284
Amounts written off	<b>(28,265)</b>	(927,887)
Unused amounts reversed	<b>(541,400)</b>	(567,992)
At 31 December	<b>9,417,343</b>	9,040,506

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**6 ACCOUNTS RECEIVABLE AND PREPAYMENTS (continued)**

As at 31 December, the ageing of unimpaired trade accounts receivable was as follows:

	<i>Total QR</i>	<i>Neither past due nor impaired QR</i>	<i>Past due but not impaired</i>				
			<i>&lt; 30 days QR</i>	<i>30-60 Days QR</i>	<i>61-90 Days QR</i>	<i>91-120 days QR</i>	<i>&gt; 120 days QR</i>
<b>2010</b>	<b>363,482,672</b>	<b>138,935,361</b>	<b>70,708,343</b>	<b>56,480,710</b>	<b>27,379,979</b>	<b>24,798,127</b>	<b>45,180,152</b>
2009	140,945,293	82,077,966	27,723,590	10,513,769	5,291,988	2,115,188	13,222,792

Unimpaired receivables are expected, on the basis of past experience, to be fully recoverable. It is not the practice of the Group to obtain collateral over receivables.

**7 AMOUNTS DUE FROM RELATED PARTIES**

	<i>2010 QR</i>	<i>2009 QR</i>
Al Faisal Holding Company W.L.L.	<b>67,919,477</b>	23,005,886
Bader Pharmacy	<b>1,229,521</b>	662,530
Aamal Advanced Pipes Company W.L.L.	<b>1,313,172</b>	-
Good Life Chemist- Al Saad	<b>902,526</b>	-
Gettco International	<b>809,163</b>	794,508
Al Jawhara Pharmacy	<b>611,615</b>	665,824
Maintenance Management Group Qatar W.L.L.	<b>466,662</b>	171,544
Al-Arabia Land Transporting Company W.L.L.	<b>426,600</b>	7,160
Advanced Pipes and Casts Company W.L.L.	<b>355,315</b>	925,156
Good Life Chemist- The Pearl	<b>394,200</b>	-
Al-Rayyan Tourism & Investment Company W.L.L.	<b>225,062</b>	449,391
Qatar Bahrain Cinema Company W.L.L.	<b>133,756</b>	82,562
Comentrans W.L.L.	<b>116,591</b>	-
Al Jazi Real Estate Investment Company W.L.L.- Al Jazi Real Estate Branch	<b>99,544</b>	46,600
Dyarco International Trading Company W.L.L.	<b>46,750</b>	16,740
Winter Wonderland	<b>22,500</b>	-
Gulf English School	<b>21,957</b>	147,527
Stenden University (formerly known as CHN University Qatar)	<b>15,560</b>	14,000
Al Farman for Investment & International Trading Company W.L.L.	<b>14,200</b>	80,695
Family Entertainment Center Company W.L.L.	<b>10,000</b>	10,000
Frijns Steel Construction Middle East W.L.L.	<b>1,649</b>	-
Derwind Trading and Contracting Company W.L.L.	-	9,363,345
Habtoor Gettco Engineering Company W.L.L. – Gettco Contracting Branch	-	1,532,650
Intergroup W.L.L.	-	98,370
Diwan Al Emar	-	37,690
Deliopolis W.L.L.	-	17,460
Al Shaab Group of Companies	-	17,197
Other related parties	<b>1,873,122</b>	605,040
	<b><u>77,008,942</u></b>	<b><u>38,751,875</u></b>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**7 AMOUNTS DUE FROM RELATED PARTIES (continued)**

Notes:

- (i) Transactions with related parties are carried out through open account and Directors do not consider any receivables to be past due or impaired.
- (ii) Related party transactions are disclosed in Note 28.

**8 INVENTORIES**

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
Goods for resale	114,882,643	76,176,530
Raw materials and spare parts	52,995,236	20,675,256
Work in progress	33,317,089	2,197,508
Goods in transit	<u>7,724,669</u>	<u>17,140,990</u>
	<b>208,919,637</b>	<b>116,190,284</b>
Less: Provision for obsolete and slow moving inventories	<u>(2,365,333)</u>	<u>(2,520,687)</u>
	<b><u>206,554,304</u></b>	<b><u>113,669,597</u></b>

Movements in the provision for obsolete and slow moving inventories were as follows:

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
At 1 January	2,520,687	1,911,305
Charge for the year (Note 23)	243,627	742,486
Reversals	(365,604)	-
Amounts written off	<u>(33,377)</u>	<u>(133,104)</u>
At 31 December	<b><u>2,365,333</u></b>	<b><u>2,520,687</u></b>

**9 CAPITAL EXPENDITURE ADVANCES**

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
Stranding and armoring machines	<u>-</u>	<u>5,450,478</u>
	<b><u>-</u></b>	<b><u>5,450,478</u></b>

A subsidiary of the Group entered into a contract with suppliers for the purchase and installation of stranding and armoring, cable insulation and cable machines. In accordance with the contract, certain expenditure was paid as advance before the start of work and the remaining was paid based on the progress. During the year, the work was completed and the asset was capitalized as part of property, plant and equipment.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**10 INVESTMENT IN ASSOCIATES**

The Group has the following investments in associate companies.

	<i>Country of incorporation</i>	<i>Ownership interest</i>	
		<i>2010</i>	<i>2009</i>
Ci – San Trading W.L.L.	Qatar	50%	50%
Advanced Pipes Company W.L.L.	Qatar	-	35%
Frijns Steel Constructions Middle East W.L.L.	Qatar	20%	20%
Al Farazdaq W.L.L.	Qatar	35%	35%

*Ci – San Trading W.L.L.*

The Group holds 50% of the ownership interest of Ci – San Trading W.L.L., which was registered and incorporated on 21 October 2008. It is primarily engaged in the business of purchase, sale and lease of real estate properties, management of real estate properties, owning the patent and trademark and trading in equipment and vehicles.

*Advanced Pipes Company W.L.L.*

The Group held 35% of the ownership interest of Advanced Pipes Company W.L.L., which was registered and incorporated on 26 November 2008. It was engaged in trading of pipes and ducts.

*Frijns Steel Constructions Middle East W.L.L.*

The Group holds 20% of the ownership interest of Frijns Steel Constructions Middle East W.L.L., which was registered and incorporated on 6 November 2008. It is engaged in industrial services for the oil companies.

*Al Farazdaq W.L.L.*

The Group holds 35% of the ownership interest of Al Farazdaq W.L.L., which was registered and incorporated on 12 August 2009. It is engaged in providing printing and advertising services to industrial customers.

The following table illustrates summarized financial information of the Group's investments in associates:

	<i>2010</i>	<i>2009</i>
	<i>QR</i>	<i>QR</i>
<b>Share of associates' statement of financial position:</b>		
Current assets	<b>8,919,988</b>	8,186,969
Non-current assets	<b>2,850,940</b>	1,242,894
Current liabilities	<b>(2,108,709)</b>	(3,361,919)
Non-current liabilities	<b>(3,203,251)</b>	(30,573)
Equity	<b><u>6,458,968</u></b>	<u>6,037,371</u>
<b>Share of associate's revenue and profits:</b>		
Revenue	<b><u>6,292,743</u></b>	<u>3,926,696</u>
Profits	<b><u>812,946</u></b>	<u>857,371</u>
Carrying amount of investment	<b><u>6,458,968</u></b>	<u>6,037,371</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**11 INVESTMENT PROPERTIES**

	<i>Total</i> <b>2010</b> <i>QR</i>	<i>Total</i> <b>2009</b> <i>QR</i>
At 1 January	<b>4,745,582,667</b>	4,737,941,729
Additions	<b>24,439,097</b>	1,668,694
Transferred from (to) properties under development (Note 12)	<b>163,358,638</b>	(62,545,500)
Net gain from fair value adjustment	<b>329,021,887</b>	68,517,744
At 31 December	<b><u>5,262,402,289</u></b>	<u>4,745,582,667</u>

Notes:

- (i) Investment properties are stated at fair value, which has been determined based on valuations performed by an accredited independent valuer as at 31 December 2010 and 31 December 2009 for the current year and previous year respectively. The valuations were performed by an accredited independent valuer with a recognised and relevant professional qualification and with recent experience in the location and category of the investment property being valued. As set out in Note 33, in arriving at the estimates of market values, the valuer has used his market knowledge and professional judgement and not only relied on historical transactional comparables.
- (ii) Investment properties are located in the State of Qatar.
- (iii) Included in the investment properties, are certain properties with the fair value of QR 1,218,716,000 at 31 December 2010 (2009: QR 1,076,763,075) originally held in the name of the Chairman, and pledged and registered with the bank for an Islamic financing facility obtained, as more explained in Note 16. These properties' title deeds will be transferred to the Group upon settlement of the said loan. These consolidated financial statements have been prepared on the basis that the beneficial interest of these properties resides with the Group.
- (iv) The encumbrances and liens on the investment properties are disclosed in Note 16.

**12 PROPERTIES UNDER DEVELOPMENT**

	<i>Land</i> <i>QR</i>	<i>Capital work</i> <i>in progress</i> <i>QR</i>	<i>Total</i> <b>2010</b> <i>QR</i>	<i>Total</i> <b>2009</b> <i>QR</i>
Balance at the beginning of the year	62,545,500	52,612,573	<b>115,158,073</b>	-
Transferred from investment properties	-	-	-	62,545,500
Additions during the year	-	48,200,565	<b>48,200,565</b>	52,612,573
Transferred to investment properties (Note 11)	<u>(62,545,500)</u>	<u>(100,813,138)</u>	<u><b>(163,358,638)</b></u>	-
Balance at the end of the year	<u>-</u>	<u>-</u>	<u>-</u>	<u>115,158,073</u>

Aamal Company Q.S.C.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**13 PROPERTY, PLANT AND EQUIPMENT**

	<i>Buildings</i> <i>QR</i>	<i>Leasehold</i> <i>improvements</i> <i>QR</i>	<i>Truck mixers</i> <i>and motor</i> <i>vehicles</i> <i>QR</i>	<i>Plant and</i> <i>machinery</i> <i>QR</i>	<i>Furniture,</i> <i>fixtures and</i> <i>office</i> <i>equipment</i> <i>QR</i>	<i>Computers</i> <i>and related</i> <i>software</i> <i>QR</i>	<i>Capital work</i> <i>in progress</i> <i>QR</i>	<i>Total</i> <i>QR</i>
<b>Cost:</b>								
At 1 January 2010	-	14,119,100	57,243,232	37,098,190	11,045,269	12,066,415	271,414,144	402,986,350
Additions	-	10,149,251	13,388,247	64,297,525	5,798,961	2,588,420	7,134,649	103,357,053
Disposals	-	(276,144)	(1,175,974)	(2,285,569)	(67,482)	(501,485)	-	(4,306,654)
Acquisition of a subsidiary (Note 4)	-	319,919	1,213,850	650,807	568,995	-	-	2,753,571
Transfers	<u>123,265,615</u>	<u>13,285,713</u>	<u>1,313,815</u>	<u>127,704,883</u>	<u>9,750</u>	<u>12,248</u>	<u>(265,592,024)</u>	<u>-</u>
At 31 December 2010	<u>123,265,615</u>	<u>37,597,839</u>	<u>71,983,170</u>	<u>227,465,836</u>	<u>17,355,493</u>	<u>14,165,598</u>	<u>12,956,769</u>	<u>504,790,320</u>
<b>Depreciation:</b>								
At 1 January 2010	-	8,676,494	32,952,674	17,544,819	8,440,418	8,765,830	-	76,380,235
Charge for the year	2,873,790	2,490,579	6,698,450	9,924,161	1,740,890	1,920,542	-	25,648,412
Relating to disposals	-	(276,140)	(978,437)	(2,285,541)	(59,639)	(501,458)	-	(4,101,215)
Acquisition of a subsidiary (Note 4)	-	89,964	375,230	279,221	201,513	-	-	945,928
Reclassifications	-	-	136,730	(136,730)	-	-	-	-
At 31 December 2010	<u>2,873,790</u>	<u>10,980,897</u>	<u>39,184,647</u>	<u>25,325,930</u>	<u>10,323,182</u>	<u>10,184,914</u>	<u>-</u>	<u>98,873,360</u>
<b>Net carrying amounts:</b>								
<b>At 31 December 2010</b>	<u><b>120,391,825</b></u>	<u><b>26,616,942</b></u>	<u><b>32,798,523</b></u>	<u><b>202,139,906</b></u>	<u><b>7,032,311</b></u>	<u><b>3,980,684</b></u>	<u><b>12,956,769</b></u>	<u><b>405,916,960</b></u>

*Notes:*

- (i) Depreciation charge for the year amounting to QR 19,162,737 (2009: QR 8,290,100) is included in the direct costs.
- (ii) Borrowing costs capitalized during the year was QR 6,538,451 (2009: QR 3,460,598).
- (iii) The buildings are constructed on a plot of land taken on long term operating lease.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**13 PROPERTY, PLANT AND EQUIPMENT (continued)**

	<i>Leasehold improvements QR</i>	<i>Truck mixers and motor vehicles QR</i>	<i>Plant and machinery QR</i>	<i>Furniture, fixtures and office equipment QR</i>	<i>Computers and related software QR</i>	<i>Capital work in progress QR</i>	<i>Total QR</i>
<b>Cost:</b>							
At 1 January 2009	14,110,000	53,270,328	33,747,741	10,130,171	9,195,270	45,114,730	165,568,240
Additions	9,100	4,233,950	2,804,557	1,729,982	2,306,983	226,941,615	238,026,187
Disposals	-	(312,791)	-	(217,247)	(78,039)	-	(608,077)
Transfers	-	-	-	-	642,201	(642,201)	-
Reclassifications	-	51,745	545,892	(597,637)	-	-	-
At 31 December 2009	<u>14,119,100</u>	<u>57,243,232</u>	<u>37,098,190</u>	<u>11,045,269</u>	<u>12,066,415</u>	<u>271,414,144</u>	<u>402,986,350</u>
<b>Depreciation:</b>							
At 1 January 2009	7,639,316	27,885,028	13,241,672	7,782,347	7,715,790	-	64,264,153
Charge for the year	1,037,178	5,380,123	3,758,767	1,325,324	1,126,443	-	12,627,835
Relating to disposals	-	(312,477)	-	(122,873)	(76,403)	-	(511,753)
Reclassifications	-	-	544,380	(544,380)	-	-	-
At 31 December 2009	<u>8,676,494</u>	<u>32,952,674</u>	<u>17,544,819</u>	<u>8,440,418</u>	<u>8,765,830</u>	<u>-</u>	<u>76,380,235</u>
<b>Net carrying amounts:</b>							
At 31 December 2009	<u><u>5,442,606</u></u>	<u><u>24,290,558</u></u>	<u><u>19,553,371</u></u>	<u><u>2,604,851</u></u>	<u><u>3,300,585</u></u>	<u><u>271,414,144</u></u>	<u><u>326,606,115</u></u>



# Aamal Company Q.S.C.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

### 14 ACCOUNTS PAYABLE AND ACCRUALS

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
Trade accounts payable	147,528,287	80,837,898
Advances from customers and tenants	50,263,040	24,308,022
Accruals	36,772,404	24,128,740
Other payables	<u>6,652,886</u>	<u>12,894,907</u>
	<u>241,216,617</u>	<u>142,169,567</u>

### 15 AMOUNTS DUE TO RELATED PARTIES

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
El Swedy Electric Co., Egypt	45,364,391	10,035,384
Gulf Rocks Company W.L.L.	7,704,808	4,040,112
Egyptian Call Center Operator	2,491,675	-
Habtoor Gettco Engineering Company W.L.L. – Gettco Contracting Branch	1,365,148	-
United Wire Company W.L.L.	377,805	439,092
Industriemontagen Merseburg Gmbh (IMO) Qatar W.L.L.	200,000	200,000
Diwan Al Emara W.L.L.	154,488	-
Gettco Company W.L.L. – Gettco Refrigeration and Airconditioning	98,377	292,517
Al Shaab Group of Companies	8,838	-
The Qatari Modern Maintenance Company W.L.L.	7,060	3,093
Al Shaab International	6,295	-
City Pharmacy	2,712	170,807
El Swedy Cables Qatar W.L.L.	-	2,475,373
Al Faisal International Trade and Investment Company W.L.L.	-	51,418
Other related parties	<u>2,084,437</u>	<u>655,226</u>
	<u>59,866,034</u>	<u>18,363,022</u>

*Note:*

Related party transactions are disclosed in Note 28.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

16 INTEREST BEARING LOANS AND BORROWINGS

	<i>Notes</i>	<i>Maturity</i>	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
Loan 1	(i)	March 2016	<b>269,290,062</b>	300,150,208
Loan 2	(ii)	January 2015	<b>189,540,000</b>	113,734,638
Loan 3	(iii)	June 2011	<b>168,927,209</b>	-
Loan 4	(iv)	November 2016	<b>84,693,085</b>	54,306,915
Loan 5	(v)	June 2011	<b>47,633,885</b>	-
Loan 6	(vi)	May 2011	<b>15,196,459</b>	16,508,899
Loan 7	(vii)	November 2014	<b>5,660,000</b>	-
Loan 8	(viii)	December 2012	<b>4,695,369</b>	8,508,644
Loan 9	(ix)	May 2013	<b>1,588,125</b>	-
Loan 10	(x)	April 2011	<b>947,441</b>	3,845,441
Loan 11	(xi)	March 2011	<b>752,000</b>	3,728,000
Loan 12	(xii)	July 2016	-	438,207,400
			<b>788,923,635</b>	938,990,145
Less: Deferred financing cost			<b>(464,422)</b>	(613,152)
			<b>788,459,213</b>	938,376,993

Presented in the consolidated statement of financial position as follows:

	<i>Principal repayment amount QR</i>	<i>Deferred financing costs QR</i>	<i>Carrying amount 2010 QR</i>	<i>Carrying amount 2009 QR</i>
Current portion	<b>313,342,748</b>	<b>(131,761)</b>	<b>313,210,987</b>	78,701,353
Non-current portion	<b>475,580,887</b>	<b>(332,661)</b>	<b>475,248,226</b>	859,675,640
	<b>788,923,635</b>	<b>(464,422)</b>	<b>788,459,213</b>	938,376,993

The deferred financing costs consist of arrangement fees. The movements in the deferred financing costs were as follows:

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
At 1 January	<b>613,152</b>	794,375
Amortised during the year (Note 24)	<b>(148,730)</b>	(181,223)
At 31 December	<b>464,422</b>	613,152

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**16 INTEREST BEARING LOANS AND BORROWINGS (continued)**

*Notes:*

- (i) Loan 1 is an Islamic Financing Arrangement by surrendering a property originally registered in the name of the Chairman whose beneficiary owner is the Group (Note 11). The said property's title deed will be released by the Bank upon full settlement of the loan. The fair value of the property is QR 1,218,716,000 at 31 December 2010 (2009: QR 1,076,763,075). The Group has provided an undertaking to pay the interest and principal repayments on a timely basis as and when they fall due. As a result, the loan liability and associated financing costs have been reflected in the consolidated financial statements of the Group. The loan was drawn down on 27 September 2006, and is repayable in 20 semi-annual instalments of QR 30,840,132 with effect from 27 March 2007.
- (ii) Loan 2 was a QR 213,000,000 facility that was available for draw down and issuance of letters of credit from 7 April 2009 until 30 September 2010. However, on 20 June 2010, the facility was replaced with the USD 52,000,000 term loan facility, which is equivalent to QR 190,000,000 and was available for draw down not later than 30 November 2010. The purpose of the loan is to finance capital expenditure and direct payment to suppliers, contractors and sub-contractors. The loan carries interest at commercial rate and the interest is to be paid quarterly. The facility is repayable in 15 quarterly installments starting 1 July 2011 and ending 1 January 2015.
- (iii) This represents the facilities obtained under bills discounting by a subsidiary of the Group. These facilities are generally repayable within six months and carry interest at commercial rates (discounting). These are secured against the receivables from customers, which were used for discounting.
- (iv) The loan 4 was obtained for construction of an investment property. The loan is secured by a primary mortgage over the same property and corporate guarantee of the Aamal Company Q.S.C. The loan carries interest at commercial market rate and is payable in quarterly instalments starting from the end of the second year of completion of construction.
- (v) Loan 5 is a QR 62,000,000 import loan facility. The purpose of the import loan facility is to refinance the letters of credit. The loan carries interest at commercial rate and the interest is paid at monthly intervals. The facility is repayable within 180 days including usance period under letter of credits.
- (vi) Loan 6 is a trust receipt banking facilities for purchase of inventories, which will mature in May 2011.
- (vii) Loan 7 represents the loan obtained during the year 2010, amounting to QR 5,660,000 to finance the purchase of delivery trucks. The loan is repaid in 48 equal monthly installments starting from November 2010. The loan is guaranteed by irrecoverable corporate guarantees from the shareholders and mortgage of delivery trucks purchased.
- (viii) Loan 8 represents the amount payable to a supplier for purchase of machinery for a plant for QR 20,732,029. As per the agreement, the loan is settled by semi-annual instalments over the period of five years commencing from 31 December 2007. The loan is secured by promissory notes issued by one of the shareholders. The loan carries interest at commercial rate.
- (ix) Loan 9 was drawn down on 31 August 2010 to finance the purchase of heavy equipment and machines. The loan is repayable by 31 equal monthly installments of QR 55,000 with a last installment of QR 48,125, with effect from 31 October 2010.
- (x) Loan 10 was drawn down on 27 April 2006 to finance the purchase of heavy equipment and machines. The loan is repayable by 52 equal monthly installments of QR 241,500 with a last installment of QR 242,000, with effect from 30 January 2008. The loan carries interest at commercial rate.
- (xi) Loan 11 was drawn down on 27 April 2006 to settle another existing loan. The loan is repayable by 53 equal monthly instalments of QR 248,000 with a last instalment of QR 256,000, with effect from 24 October 2006. The loan carries interest at commercial rate.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**16 INTEREST BEARING LOANS AND BORROWINGS (continued)***Notes:*

- (xii) Loan 12 was drawn down on 10 July 2008 from the ultimate parent, Al Faisal Holding Company W.L.L. for the purpose of financing the Group's expansion plans and to boost the financial position. The loan amount was QR 500,000,000. Due to grace period of one year without interest charges, the effective interest rate was lower than the market interest rate at initial recognition. As a result, the fair value of the loan determined initially at market interest rate amounting to QR 473,634,010 was reflected as a loan at 31 December 2009 and the difference was classified as equity contribution as more explained in Note 19. The loan was fully settled by the Group during the year ended 31 December 2010.

**17 EMPLOYEES' END OF SERVICE BENEFITS**

Movements in the provision reflected in the consolidated statement of financial position were as follows:

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
At 1 January	12,033,082	9,715,152
Provision made during the year	4,348,966	3,015,553
Acquisition of a subsidiary (Note 4)	220,430	-
End of service benefits paid during the year	<u>(1,484,226)</u>	<u>(697,623)</u>
At 31 December	<u>15,118,252</u>	<u>12,033,082</u>

**18 SHARE CAPITAL**

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
<i>Authorised</i> Shares of QR 10 each	<u>4,500,000,000</u>	<u>3,795,000,000</u>

	<i>2010</i>		<i>2009</i>	
	<i>Number of shares</i>	<i>QR</i>	<i>Number of shares</i>	<i>QR</i>
<i>Issued and fully paid</i>				
At 1 January	379,500,000	3,795,000,000	379,500,000	3,795,000,000
Issue of bonus shares	<u>70,500,000</u>	<u>705,000,000</u>	-	-
At 31 December	<u>450,000,000</u>	<u>4,500,000,000</u>	<u>379,500,000</u>	<u>3,795,000,000</u>

**19 RESERVES****Legal reserve**

As required by Commercial Companies' Law No. 5 of 2002, 10% of the profit for the year as a minimum should be transferred to legal reserve. The reserve is not normally available for distribution except in the circumstances stipulated in the above mentioned law.

**General reserve**

General reserve reflected in the consolidated statement of financial position as of 31 December 2010 represents additional capital introduced in the form of the present value of forgiven interest during the grace period of one year of the loan drawn down from the ultimate parent, Al Faisal Holding Company W.L.L. on 10 July 2008, as more explained in Note 16. This amount is the difference between the amount of the loan and its fair value determined at applicable market interest rate.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**20 REVENUES**

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
Sale of goods	942,373,414	469,479,924
Rental income	199,329,719	180,091,133
Service income	44,858,249	23,480,663
Commission, incentives and agency fees	30,529,856	32,167,787
	<u>1,217,091,238</u>	<u>705,219,507</u>

**21 DIRECT COSTS**

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
Cost of inventories recognised as an expense	730,331,931	350,025,740
Salaries and wages	31,041,007	16,601,209
Operating expenses on real estate properties	20,884,011	20,835,292
Depreciation (Note 13)	19,162,737	8,290,100
Operator's management fees	10,071,795	9,646,023
Other operating expenses	22,455,160	13,718,614
	<u>833,946,641</u>	<u>419,116,978</u>

**22 OTHER INCOME**

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
Interest income	30,519,912	32,033,461
Profit on disposal of property, plant and equipment	89,961	43,139
Miscellaneous income	13,557,350	4,573,295
	<u>44,167,223</u>	<u>36,649,895</u>

**23 GENERAL AND ADMINISTRATIVE EXPENSES**

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
Management and employees' costs	60,885,449	44,183,135
Rent	20,027,723	10,590,772
Repairs and maintenance	1,462,895	1,306,115
Insurance and professional fees	3,202,237	1,933,300
Communication costs	2,719,034	1,061,593
Allowance for impairment of trade accounts receivable (Note 6)	946,502	837,284
Training and business development	1,300,510	2,934,659
Postage, printing and stationery	651,440	426,933
Provision for slow moving and obsolete inventories (Note 8)	243,627	742,486
Miscellaneous expenses	14,708,888	8,212,874
	<u>106,148,305</u>	<u>72,229,151</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**24 FINANCE COSTS**

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
Interest expense and bank charges	<b>68,959,701</b>	53,968,587
Amortisation of deferred financing costs (Note 16)	<b>148,730</b>	181,223
	<b><u>69,108,431</u></b>	<u>54,149,810</u>

**25 BASIC AND DILUTED EARNINGS PER SHARE**

Basic earnings per share is calculated by dividing the profit for the year attributable to equity holders of the parent by the weighted average number of ordinary shares outstanding during the year. During the year, the Group issued and capitalized bonus shares and accordingly, the previously reported earnings per share have been restated.

	<i>2010</i>	<i>2009</i>
Profit for the year attributable to equity holders of the parent (QR)	<b><u>526,556,392</u></b>	<u>249,870,883</u>
Weighted average number of shares outstanding during the year (i)	<b><u>450,000,000</u></b>	<u>450,000,000</u>
Basic and diluted earnings per share (QR)	<b><u>1.17</u></b>	<u>0.56</u>

Notes:

- (i) The weighted average number of shares for the purpose of calculating earning per share has been calculated as follows:

	<i>2010</i>	<i>2009</i>
Qualifying shares at the beginning of the year	<b>379,500,000</b>	379,500,000
Effect of bonus shares issued and capitalised in 2010	<b><u>70,500,000</u></b>	<u>70,500,000</u>
Weighted average number of shares at the end of the year	<b><u>450,000,000</u></b>	<u>450,000,000</u>

- (ii) There were no potentially dilutive shares outstanding at any time during the year and hence the diluted earnings per share is equal to the basic earnings per share.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**26 COMMITMENTS**

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
Estimated capital expenditure approved and contracted for at the year-end but not provided for:		
Investment properties	<b>2,596,511</b>	43,668,079
Property, plant and equipment	<b>3,106,541</b>	42,017,641
	<b><u>5,703,052</u></b>	<b><u>85,685,720</u></b>
<b>Operating lease commitments, under non-cancellable lease agreements:</b>		
Payable within one year	<b>2,540,960</b>	2,193,615
Payable after one year but not more than five years	<b>11,353,631</b>	92,235
	<b><u>13,894,591</u></b>	<b><u>2,285,850</u></b>

**27 CONTINGENT LIABILITIES**

The Group had the following contingent liabilities from which it is anticipated that no material liabilities will arise.

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
Letters of guarantee	<b><u>197,233,156</u></b>	<b><u>100,805,210</u></b>
Letters of credit	<b><u>20,055,447</u></b>	<b><u>14,686,373</u></b>

*Notes:*

- (i) Letters of guarantee include performance, tender and bid bonds and payment guarantees given to suppliers and contractors by the Group in the ordinary course of business, which will mature within twelve months from the reporting date.
- (ii) Letters of credit are provided by lodging documents to the bank for purchase of trading goods from foreign suppliers, which will mature in three months from the date of transaction.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**28 RELATED PARTY DISCLOSURES****Related party transactions**

Related parties represent major shareholders, directors and key management personnel of the Group, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Group's management.

Transactions with related parties included in the consolidated financial statements were as follows:

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
<i>Ultimate parent's subsidiaries and associates</i>		
Sale of goods and services income	<u>34,379,700</u>	<u>28,317,528</u>
Rental income	<u>489,675</u>	<u>1,747,070</u>
Purchase of goods and services	<u>183,826,759</u>	<u>29,068,221</u>
Interest expense	<u>26,416,456</u>	<u>13,875,000</u>
Interest income	<u>17,275,376</u>	<u>-</u>
Rental expense	<u>14,137,249</u>	<u>3,327,236</u>
Term loan repaid	<u>438,207,400</u>	<u>36,215,000</u>

**Related party balances**

Amounts due from and due to related parties are disclosed in Notes 7 and 15 respectively. These balances do not carry interest and are repayable on mutually agreed dates, generally within one year.

The Group did not record any impairment of receivables relating to amounts due from related parties in either year. This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

**Parent**

The Group's ultimate parent is Al Faisal Holding Company W.L.L.

**Beneficiary user**

The Group is the beneficiary user of certain investment properties and also the proceeds of a loan, which are in the name of the Chairman, as more explained in Notes 11 and 16 respectively. The loan carries interest at normal market rates.

**Guarantees received**

The Chairman and the ultimate parent, Al Faisal Holding Company W.L.L. provided guarantees for certain term loans of the Group as more explained in Note 16. The loans carry interest at market rates.

**Compensation of key management personnel**

The remuneration of key management during the year was as follows:

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
Short-term benefits	<u>9,921,307</u>	6,402,042
Employees' end of service benefits	<u>155,470</u>	<u>180,750</u>
	<u>10,076,777</u>	<u>6,582,792</u>



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**29 BONUS SHARES**

*Bonus shares issued:*

During the year, the Group issued 18,577 shares for every 100,000 shares held as of 31 December 2009, amounting to QR 705,000,000, using retained earnings as of 31 December 2009.

**30 SEGMENT INFORMATION**

For management purposes, the Group is organized into business units based on their nature of activities and has four reportable segments and the Head Office as follows:

*Property:*

The segment consists of City Center Qatar Branch and Aamal Real Estate Branch which are involved in leasing the facilities of retail outlet complex, real estate investments and property rental businesses.

*Trading and distribution:*

The segment involves wholesale and/or retail distribution of pharmaceutical and consumable items, medical equipment, tyres and lubricants, perfumes and cosmetic items. The segment includes the following entities:

- Ebn Sina Medical Branch
- Aamal Medical Branch
- Aamal Trading and Distribution Branch
- Bottega Verde – Qatar Branch
- Foot Care Center Branch
- Good Life Pharmacy Branch
- City Center Pharmacy Branch
- Aamal Qatar Holding Co. W.L.L. (Bahrain)
- Foot Care Center W.L.L. (Bahrain)
- Bottega Verde W.L.L. (Bahrain)
- Aamal Qatar Medical Co. W.L.L. (Bahrain)

*Industrial manufacturing:*

The segment involves manufacturing, wholesale and/or retail distribution of electric cables and tools, ready-mix concrete and cement blocks and provision of services in relation to industrial investment, repair and construction of power plants and management of industrial enterprises. The segment includes the following entities:

- Aamal Cement Industries W.L.L.
- Aamal Readymix Branch
- IMO Qatar Company W.L.L.
- Doha Cables Qatar W.L.L.
- Senyar Industries Qatar Holding W.L.L.
- El Sewedy Cables Qatar W.L.L.

*Managed services:*

The segment involves provision of housekeeping and cleaning services and acting as travel agents. The segment includes the following entities:

- Aamal Service Branch
- Aamal Travels Branch
- Ecco Gulf Co. W.L.L.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**30 SEGMENT INFORMATION (Continued)**

*Head Office:*

It provides corporate services to the branches and subsidiaries of the Group.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss of these segments. Transfer pricing between operating segments are on arm's length basis in a manner similar to transactions with third parties.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**30 SEGMENT INFORMATION (continued)**

**Operating segments:**

The operating segment is presented as follows, after elimination of inter branch and company transactions.

<i>For the year ended 31 December 2010</i>	<i>Property QR</i>	<i>Trading and distribution QR</i>	<i>Industrial manufacturing QR</i>	<i>Managed services QR</i>	<i>Head Office QR</i>	<i>Eliminations QR</i>	<i>Total QR</i>
Revenues							
- External parties	199,329,719	424,000,638	551,506,510	42,254,371	-	-	1,217,091,238
- Inter segments	929,798	4,695,667	2,030,229	3,408,793	-	(11,064,487) <sup>(i)</sup>	-
	<u>200,259,517</u>	<u>428,696,305</u>	<u>553,536,739</u>	<u>45,663,164</u>	<u>-</u>	<u>(11,064,487)</u>	<u>1,217,091,238</u>
Operating results	156,070,859	47,469,979	49,367,514	10,075,673	(30,154,281)	-	232,829,744
Fair value gains	329,021,887	-	-	-	-	-	329,021,887
<b>Profit (loss) for the year</b>	<u>485,092,746</u>	<u>47,469,979</u>	<u>49,367,514</u>	<u>10,075,673</u>	<u>(30,154,281)</u>	<u>-</u>	<u>561,851,631</u>
Depreciation	862,030	4,042,836	19,349,903	1,282,464	111,179	-	25,648,412

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**30 SEGMENT INFORMATION (continued)**

**Operating segments (continued):**

<i>For the year ended 31 December 2009</i>	<i>Property QR</i>	<i>Trading and distribution QR</i>	<i>Industrial manufacturing QR</i>	<i>Managed services QR</i>	<i>Head Office QR</i>	<i>Eliminations QR</i>	<i>Total QR</i>
Revenues							
- External parties	179,256,362	375,045,265	132,215,268	18,702,612	-	-	705,219,507
- Inter segments	1,747,070	6,263,037	-	6,850,853	-	(14,860,960) <sup>(i)</sup>	-
	<u>181,003,432</u>	<u>381,308,302</u>	<u>132,215,268</u>	<u>25,553,465</u>	<u>-</u>	<u>(14,860,960)</u>	<u>705,219,507</u>
Operating results	127,188,049	45,990,455	22,358,869	5,779,829	(20,223,812)	-	181,093,390
Fair value gains	68,517,744	-	-	-	-	-	68,517,744
Profit (loss) for the year	<u>195,705,793</u>	<u>45,990,455</u>	<u>22,358,869</u>	<u>5,779,829</u>	<u>(20,223,812)</u>	<u>-</u>	<u>249,611,134</u>
Depreciation	<u>577,148</u>	<u>2,692,250</u>	<u>8,558,358</u>	<u>696,209</u>	<u>103,870</u>	<u>-</u>	<u>12,627,835</u>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**30 SEGMENT INFORMATION (continued)****Assets and liabilities:**

<i>At 31 December 2010</i>	<i>Property QR</i>	<i>Trading and distribution QR</i>	<i>Industrial manufacturing QR</i>	<i>Managed services QR</i>	<i>Head Office QR</i>	<i>Eliminations QR</i>	<i>Total QR</i>
Current assets	139,506,343	240,641,441	420,923,942	34,794,622	102,621,743	(136,386,180) <sup>(ii)</sup>	802,101,911
Non current assets	5,268,121,044	16,143,035	488,465,873	4,525,749	6,655,016	-	5,783,910,717
<b>Total assets</b>	<b>5,407,627,387</b>	<b>256,784,476</b>	<b>909,389,815</b>	<b>39,320,371</b>	<b>109,276,759</b>	<b>(136,386,180)</b>	<b>6,586,012,628</b>
Current liabilities	88,071,835	106,329,190	457,979,325	13,605,520	99,027,342	(136,398,913) <sup>(ii)</sup>	628,614,299
Non current liabilities	309,659,576	6,777,604	171,253,842	1,993,270	682,186	-	490,366,478
<b>Total liabilities</b>	<b>397,731,411</b>	<b>113,106,794</b>	<b>629,233,167</b>	<b>15,598,790</b>	<b>99,709,528</b>	<b>(136,398,913)</b>	<b>1,118,980,777</b>
Capital expenditure <sup>(iii)</sup>	28,999,835	12,414,565	83,690,818	2,542,064	48,349,433	-	175,996,715

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**30 SEGMENT INFORMATION (continued)**

**Assets and liabilities (continued):**

<i>At 31 December 2009</i>	<i>Property QR</i>	<i>Trading and distribution QR</i>	<i>Industrial manufacturing QR</i>	<i>Managed services QR</i>	<i>Head Office QR</i>	<i>Eliminations QR</i>	<i>Total QR</i>
Current assets	481,773,810	223,149,445	112,251,081	23,398,076	52,034,650	(69,590,027) <sup>(ii)</sup>	823,017,035
Non current assets	4,747,602,862	7,771,306	318,793,880	3,266,149	121,400,507	-	5,198,834,704
Total assets	<u>5,229,376,672</u>	<u>230,920,751</u>	<u>431,044,961</u>	<u>26,664,225</u>	<u>173,435,157</u>	<u>(69,590,027)</u>	<u>6,021,851,739</u>
Current liabilities	74,352,154	95,718,208	84,319,457	5,703,975	64,102,408	(69,614,298) <sup>(ii)</sup>	254,581,904
Non current liabilities	269,917,751	6,354,776	123,281,206	1,399,738	470,755,251	-	871,708,722
Total liabilities	<u>344,269,905</u>	<u>102,072,984</u>	<u>207,600,663</u>	<u>7,103,713</u>	<u>534,857,659</u>	<u>(69,614,298)</u>	<u>1,126,290,626</u>
Capital expenditure <sup>(iii)</sup>	<u>4,059,080</u>	<u>3,072,975</u>	<u>230,791,086</u>	<u>1,711,513</u>	<u>52,672,800</u>	-	<u>292,307,454</u>

*Notes:*

- (i) Inter-segment revenues are eliminated on consolidation.
- (ii) Inter-segment balances are eliminated on consolidation.
- (iii) Capital expenditures consist of additions to property, plant and equipment, investment properties and properties under development

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**31 FINANCIAL RISK MANAGEMENT****Objectives and policies**

The Group's principal financial liabilities comprise interest bearing loans and borrowings, bank overdrafts, amounts due to related parties and trade accounts payable. The main purpose of these financial liabilities is to raise finance for the Group's operations. The Group has various financial assets such as trade accounts receivable, amounts due from related parties, bank balances and short-term deposits, which arise directly from its operations.

The main risks arising from the Group's financial instruments are market risk, credit risk and liquidity risk. The Board of Directors reviews and agrees policies for managing each of these risks, which are summarised below.

**Market risk**

Market risk is the risk that changes in market prices, such as interest rates and foreign currency exchange rates will affect the Group's profit, equity or value of its holding of financial instruments. The objective of market risk management is to manage and control the market risk exposure within acceptable parameters, while optimizing return.

**Interest rate risk**

The Group's financial assets and liabilities that are subject to interest rate risk comprise bank deposits, interest bearing loans and borrowings and bank overdrafts. At the reporting date, the interest rate profile of the Group's interest bearing financial instruments was as follows:

	<i>2010</i>	<i>2009</i>
	<i>QR</i>	<i>QR</i>
<i>Fixed interest rate instruments:</i>		
Financial assets	-	-
Financial liabilities	<u>(599,383,635)</u>	<u>(825,255,507)</u>
	<u>(599,383,635)</u>	<u>(825,255,507)</u>
<i>Floating interest rate instruments:</i>		
Financial assets	<u>42,143,341</u>	459,033,676
Financial liabilities	<u>(203,860,661)</u>	<u>(129,082,600)</u>
	<u>(161,717,320)</u>	<u>329,951,076</u>

The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's financial assets and liabilities with floating interest rates.

The following table demonstrates the sensitivity of the consolidated statement of comprehensive income to reasonably possible changes in interest rates by 25 basis points, with all other variables held constant. The sensitivity of the consolidated statement of comprehensive income is the effect of the assumed changes in interest rates for one year, based on the floating rate financial assets and financial liabilities held at 31 December. The effect of decreases in interest rates is expected to be equal and opposite to the effect of the increases shown.

	<i>Changes in basis points</i>	<i>Effect on profit QR</i>
<b>2010</b>		
Floating interest rate instruments	<b>+25 b.p</b>	<b>(404,293)</b>
<b>2009</b>		
Floating interest rate instruments	+25 b.p	824,878

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**31 FINANCIAL RISK MANAGEMENT (continued)****Foreign currency risk**

Foreign currency risk is the risk that the value of the financial instruments will fluctuate due to changes in foreign exchange rates.

Trade accounts payable and accrued expenses include amounts due in foreign currencies, mainly US Dollars, UAE Dirhams and Euros, of which the Group has a currency risk on the balances payable in Euros amounting to QR 12,209,267 (2009 : QR 21,631,162).

The Group does not hedge its currency exposure. As both Qatari Riyal and UAE Dirhams are pegged to the US Dollar, balances in US Dollars and UAE Dirhams are not considered to represent significant currency risk to the Group.

The table below indicates the Group's foreign currency exposure at 31 December, as a result of its monetary assets and liabilities. The analysis calculates the effect of a reasonably possible movement of the QR currency rate against the Euro, with all other variables held constant, on the consolidated statement of comprehensive income (due to the fair value of currency sensitive monetary assets and liabilities). The effect of decreases in foreign currency exchange rates is expected to be equal and opposite to the effect of the increases shown.

	<i>Increase in Euro rate to the QR</i>	<i>Effect on profit QR</i>
<b>2010</b>	+5%	<b>(610,463)</b>
2009	+5%	(1,081,558)

**Credit risk**

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Group's exposure to credit risk is indicated by the carrying amount of its financial assets, which consist principally of trade accounts receivable, amounts due from related parties and bank balances.

The Group sells its products and provides services to various parties. It is the Group's policy that all customers who wish to obtain on credit terms are subject to credit verification procedures to ensure credit worthiness. Each new customer is analysed individually for creditworthiness before the delivery of products or services. Customers that fail to meet the creditworthiness may transact with the Group only on prepayment basis. Property rentals are mostly received in advance or contracted with post dated cheques. In addition, receivable balances are monitored on an ongoing basis and the purchase limits are established for each credit customer, which are reviewed regularly based on the level of past transactions and settlement. The Group's maximum exposure with regard to trade accounts receivable net of allowance reflected at the reporting date was as follows;

<i>Business segment:</i>	<i>2010 QR</i>	<i>2009 QR</i>
Property	<b>8,514,871</b>	1,801,972
Trading and distribution	<b>139,188,261</b>	100,441,928
Industrial manufacturing	<b>199,681,025</b>	29,188,985
Managed services	<b>16,098,515</b>	9,512,408
	<b><u>363,482,672</u></b>	<b><u>140,945,293</u></b>



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**31 FINANCIAL RISK MANAGEMENT (continued)****Credit risk (continued)**

With respect to credit risk arising from the other financial assets of the Group, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments as follows:

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
Bank balances	<b>127,285,420</b>	506,119,141
Amounts due from related parties	<b>77,008,942</b>	38,751,875
Other receivables	<b>12,737,463</b>	7,740,635
	<b><u>217,031,825</u></b>	<b><u>552,611,651</u></b>

The group reduces the exposure of credit risk arising from other financial assets by maintaining bank accounts in reputed banks and providing services only to creditworthy related parties.

The management considers the bank balances and amounts due from related parties as high grade financial assets and trade accounts receivable and other receivables as standard grade financial assets. When a financial asset is identified to be impaired, the management downgrades such assets to impaired category and provides adequate allowances.

**Liquidity risk**

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's approach to managing liquidity risk is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation and is to maintain a balance between continuity of funding and flexibility through the use of bank overdrafts and bank loans and borrowings.

The Group monitors its risk to a shortage of funds using a recurring liquidity planning tool. This tool considers the maturity of financial assets (e.g. accounts receivable) and projected cash flows from operations. The Group's terms of sales or services require amounts to be paid within 30-90 days from the invoiced date.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

31 FINANCIAL RISK MANAGEMENT (continued)

Liquidity risk (continued)

The table below summarises the maturity profile of the Group's financial liabilities at 31 December based on contractual undiscounted payments.

	<i>On demand QR</i>	<i>Less than 3 months QR</i>	<i>3 to 12 months QR</i>	<i>1 to 5 years QR</i>	<i>&gt; 5 years QR</i>	<i>Total QR</i>
<b>At 31 December 2010</b>						
Interest bearing loans and borrowings	-	763,280	356,613,894	465,512,419	75,380,722	898,270,315
Bank overdrafts	14,320,661	-	-	-	-	14,320,661
Trade accounts payable	-	118,913,557	28,614,730	-	-	147,528,287
Other payables	-	6,652,886	-	-	-	6,652,886
Amounts due to related parties	-	32,608,093	27,257,941	-	-	59,866,034
	<b>14,320,661</b>	<b>158,937,816</b>	<b>412,486,565</b>	<b>465,512,419</b>	<b>75,380,722</b>	<b>1,126,638,183</b>
<b>At 31 December 2009</b>						
Interest bearing loans and borrowings	-	48,954,396	89,358,251	655,473,332	443,656,037	1,237,442,016
Bank overdrafts	15,347,962	-	-	-	-	15,347,962
Trade accounts payable	-	61,341,861	19,496,037	-	-	80,837,898
Other payables	-	7,300,135	5,594,772	-	-	12,894,907
Amounts due to related parties	-	12,324,296	6,038,726	-	-	18,363,022
	<b>15,347,962</b>	<b>129,920,688</b>	<b>120,487,786</b>	<b>655,473,332</b>	<b>443,656,037</b>	<b>1,364,885,805</b>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**31 FINANCIAL RISK MANAGEMENT (continued)**

**Capital management**

The Board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Board of Directors monitors the capital, which the Group defines as total shareholders' equity, excluding minority interests and the level of dividends to ordinary shareholders.

The Board also seeks to maintain a balance between the higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position. The Group's target is to achieve a return on shareholders' equity (excluding minority interests) greater than the weighted average interest expense on interest bearing loans and borrowings.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic and business conditions and shareholders' expectation. No changes were made in the objectives, policies or processes during the years ended 31 December 2010 and 31 December 2009.

The Group monitors the capital using a gearing ratio, which is debt divided by capital plus debt. The Group's policy is to keep the gearing ratio below 40%. The Group includes within debt, interest bearing loans and borrowings, less cash and cash equivalents. Capital includes equity attributable to the equity holders of the parent.

	<i>2010</i> <i>QR</i>	<i>2009</i> <i>QR</i>
Interest bearing loans and borrowings	<b>788,459,213</b>	938,376,993
Less: Cash and cash equivalents	<b>(113,018,256)</b>	(490,774,500)
Net debt	<b>675,440,957</b>	447,602,493
Total capital	<b>5,355,938,635</b>	4,829,382,243
<b>Capital and net debt</b>	<b>6,031,379,592</b>	5,276,984,736
Gearing ratio	<b>11.2%</b>	8.5%

**32 FAIR VALUES OF FINANCIAL INSTRUMENTS**

Financial instruments comprise financial assets and financial liabilities.

Financial assets consist of bank balances, short term bank deposits, amounts due from related parties and trade accounts receivable. Financial liabilities consist of bank overdrafts, interest bearing loans and borrowings, amounts due to related parties and trade accounts payable.

The fair values of these financial instruments except interest bearing loans and borrowings approximates their carrying values due to the short term maturities of these instruments.

The fair value of interest bearing loans and borrowings are estimated based on discounted cash flows using interest rate currently available for the debt or similar terms and remaining maturities.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2010

**33 SIGNIFICANT ASSUMPTIONS, ACCOUNTING JUDGEMENTS AND ESTIMATES**

**Impairment of accounts receivable**

An estimate of the collectible amount of trade accounts receivable is made when collection of the full amount is no longer probable. For individually significant amounts, this estimation is performed on an individual basis. Amounts which are not individually significant, but which are past due, are assessed collectively and a provision applied according to the length of time past due, based on historical recovery rates.

**Impairment of inventories**

Inventories are held at the lower of cost and net realisable value. When inventories become old or obsolete, an estimate is made of their net realisable value. For individually significant amounts this estimation is performed on an individual basis. Amounts which are not individually significant, but which are old or obsolete, are assessed collectively and a provision is applied according to the inventory type and the degree of ageing or obsolescence, based on historical selling prices.

**Fair value of investment properties**

Investment properties are stated at fair value. The Group used external, independent evaluators to determine the fair value of the investment properties. The independent evaluator uses the market situations, estimated yield and expected future cash flows and the recent real estate transactions with similar characteristics and location of properties for the valuation of investment properties.

The continuing volatility in the global financial system is reflected in the turbulence in commercial real estate markets across the world and in the State of Qatar. The significant reduction in transaction volumes continued this year. Therefore, in arriving at their estimates of market values as at 31 December 2010, the valuers have used their market knowledge and professional judgement and have not only relied solely on historic transactional comparables. In these circumstances, there is a greater degree of uncertainty than which exists in a more active market in estimating the market values of investment property.

If an independent valuation is carried out at the intermediate period, the management determines the year end valuation by applying appropriate discounting rate on the intermediate valuation based on the market situations, estimated yield and expected future cash flows. Thus the management believes it's a more transparent and accurate valuation.

**Useful lives of property, plant and equipment**

The Group's management determines the estimated useful lives of its property, plant and equipment for calculating depreciation. This estimate is determined after considering the expected usage of the asset, physical wear and tear, technical or commercial obsolescence.

**Going concern**

The Group's management has made an assessment of the Group's ability to continue as a going concern and is satisfied that the Group has the resources to continue in business for the foreseeable future. Furthermore, the management is not aware of any material uncertainties that may cast significant doubt upon the Group's ability to continue as a going concern. Therefore, the consolidated financial statements continue to be prepared on a going concern basis.

**34 INCOME TAX**

Certain subsidiaries of the Group, which have Non-GCC ownership, are subject to income tax under Qatar Income Tax Law No. 21 of 2009. The income tax is charged on the share of profits attributable to Non-GCC shareholders. For the purpose of these consolidated financial statements, the income tax liability of the foreign shareholders has been excluded, given that the Non-GCC shareholders have agreed, under the shareholder agreements signed with the Group, to bear the full liability and make necessary payments.